



The world's gone a little soft on cold. But staying in or bundling up in fuzzy mittens is not for people like us. We aren't intimidated by arctic temps because we believe there is a better way to deal with cold. In fact, we are comfortable making others feel uncomfortable about their layers of puff and fluff. We do things differently.

WE ARE

HARDWIRED TO BE WARM



## CONSUMER MOTIVATION

THAW consumers are driven to change what is not working by finding better and smarter solutions. Our consumers embrace technology to get what they want and need. They want and need to get outside...either because they want to be active, enjoy time with family and friends, or because their jobs demand it. Remaining true to who they are sometimes means changing their environment when it provides a possible roadblock.

#### THAW CONSUMERS WANT TO:

#### CHANGE OLD WAYS

Our consumers recognize a need for change and are willing to adopt new technology and solutions to get what they want.

#### **BECOMFORTABLE**

Our consumers want to and need to get outside. They need warmth and comfort in uncomfortable temperatures.

#### STAY ACTIVE

Our Consumers want to be active all year round, not just when the weather abides. Being active is core to who they are.

#### SAVOR THE MOMENT

Our consumers don't want to miss important moments with family and friends. They want to be involved.

#### BE PRODUCTIVE

Our consumers need to get things done. They cannot take the time to worry about the cold.



## CORE TARGET DEMOGRAPHICS

#### PARTICIPANT: MOTIVATED TO BE ACTIVE

# THE SPORTSMAN 35.9 MM

Participated in past 12 months: Fresh water or saltwater fishing, hunting with bow and arrow or gun

# 15.8 M M

Participated in past 12 months: Hockey, skiing (downhill or CC), snowboarding, snowmobiling, skating

#### SPECTATOR: MOTIVATED TO SAVOR THE MOMENT

SIDELINE WARRIDRS



Kids O-17 present in HH AND watched in past 12 months: Winter Extreme Sports, Figure skating, College Football, NFL (weekday or weekend), High School Sports, NHL Ice Hockey, Soccer

#### WORKER: MOTIVATED TO BE PRODUCTIVE

FRONTLINERS



Hospital, Medical, Healthcare Practitioner and Technical Occupations, Healthcare Support Occupations, Police and Fire Protective Service



SPORTS ADDICT

WINTER



Building/Grounds Cleaning and Maintenance, Farming, Fishing, and Forestry, Construction, Maintenance/ Extraction, Installation, Maintenance, and Repair, Transportation/ Material Moving, Natural Resources



WE EXIST TO

DISRUPT THE FLUFF & GIVE THE FINGER TO COLD

WE DELIVER

RADICAL WAYS TO WARM





## DISPOSABLE HAND WARMERS

#### At THAW, we DISRUPT THE FLUFF.

Don't "Bundle Up"....."Bundle Off" with our disposable hand and foot warmers. Our unique chemistry compound makes our disposable warmers last longer than others. When opened, air reacts to the ingredients inside the pouch to create a safe and long lasting heat so you can get on with your outdoor activities. Use them all day then dispose of them easily. Don't let cold stand in your way.



## 2 DISPOSABLE SMALL HAND WARMERS

#### **FEATURES**

- · 2 pack
- · 10+ hours of safe natural heat
- · Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

<u>EAN CODE</u> <u>ITEM</u> 5060063229447 THA-HND-0005-G



OUTER INNER (DISPLAY)
240 PCS 40 PCS



#### DISPOSABLE

#### LARGE HAND WARMER

#### **FEATURES**

- · 20+ hours of safe natural heat
- · Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

<u>EAN CODE</u> <u>ITEM</u> 5060063229454 THA-HND-0007-G



OUTER INNER (DISPLAY)
240 PCS 40 PCS



# DISPOSABLE FOOT WARMERS

#### At THAW, we DISRUPT THE FLUFF.

Don't "Bundle Up"....."Bundle Off" with our disposable hand and foot warmers. Our unique chemistry compound makes our disposable warmers last longer than others. When opened, air reacts to the ingredients inside the pouch to create a safe and long lasting heat so you can get on with your outdoor activities. Use them all day then dispose of them easily. Don't let cold stand in yourway.



## 2 DISPOSABLE TOE WARMERS

#### **FEATURES**

- · 2 pack
- · 7+ hours of safe natural heat
- · Warms to 135°F / 57°C
- · Adhesive backing keeps in place
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life



OUTER INNER (DISPLAY)
320 PCS 40 PCS



# DISPOSABLE FOOT WARMERS

#### At THAW, we DISRUPT THE FLUFF.

Don't "Bundle Up"....."Bundle Off" with our disposable hand and foot warmers. Our unique chemistry compound makes our disposable warmers last longer than others. When opened, air reacts to the ingredients inside the pouch to create a safe and long lasting heat so you can get on with your outdoor activities. Use them all day then dispose of them easily. Don't let cold stand in your way.





#### **FEATURES**

- · 2 pack
- · 7+ hours of safe natural heat
- · Warms to 98°F / 37°C
- · Adhesive backing keeps in place
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

TBC THA-DIS-0001-G





# 2 DISPOSABLE FOOT WARMERS

#### **FEATURES**

- · 2 pack
- · 7+ hours of safe natural heat
- · Warms to 104°F / 40°C
- · Adhesive backing keeps in place
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

EAN CODE ITEM
5060063229461 THA-FOT-0003-G



OUTER INNER (DISPLAY)
90 PCS 30 PCS



#### THA W/DISPOSABLES/MERCHANDISING

### DISPOSABLES OVERVIEW



#### **SMALL HAND WARMERS**

#### **FEATURES**

- · 10+ hours of safe natural heat
- · Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-HND-0005-G EAN: 5060063229447 **OUTER: 240 PCS** INNER (DISPLAY): 40 PCS





#### **LARGE HAND WARMER**

#### **FEATURES**

- · 20+ hours of safe natural heat
- · Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-HND-0007-G FAN: 5060063229454 OUTER: 240 PCS INNER (DISPLAY): 40 PCS





#### **TOE WARMERS**

#### **FEATURES**

- · 7+ hours of safe natural heat
- · Warms to 135°F / 57°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM:THA-FOT-0004-G EAN: 5060063229492 OUTER: 320 PCS INNER (DISPLAY): 40 PCS





#### **SMALL FOOT WARMERS**

#### **FEATURES**

- · 7+ hours of safe natural heat
- · Warms to 98°F / 37°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- ·TSA approved
- · 3 year shelf life

ITEM: THA-DIS-0001-G FAN: TBC OUTER: 90 PCS INNER (DISPLAY): 30 PCS





#### **FOOT WARMERS**

#### **FEATURES**

- · 7+ hours of safe natural heat
- · Warms to 104°F / 40°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-FOT-0003-G EAN: 5060063229461 OUTER: 90 PCS INNER (DISPLAY): 30 PCS





#### THAW/DISPOSABLES/MERCHANDISING

## DISPOSABLES OVERVIEW





#### 5 PAIR PACK (10pcs)

#### **SMALL HAND WARMERS**

#### **FEATURES**

- · 10+ hours of safe natural heat
- · Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-HND-0005-G5 EAN: 5060945230127 OUTER: 48 PCS INNER (DISPLAY): 8 PCS





#### **TOE WARMERS**

#### **FEATURES**

- · 7+ hours of safe natural heat
- · Warms to 135°F / 57°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM:THA-FOT-0004-G5 EAN: 5060945230134 OUTER: 64 PCS INNER (DISPLAY): 8 PCS







#### 5 PAIR PACK (10pcs)

#### **FOOT WARMERS**

#### **FEATURES**

- · 7+ hours of safe natural heat
- · Warms to 104°F / 40°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-FOT-0003-G5 EAN: 5060945230141 OUTER: 18 PCS INNER (DISPLAY): 6 PCS







## RECHARGEABLE HAND WARMERS

#### Don't let the cold stand in your way.

"Charge Up" and "Warm Up" with our rechargeable hand warmers. Our rechargeable warmers provide long-lasting heat so you can get on with your outdoor activities. The cold can zap more than just your energy, luckily our rechargeable products also serve as power banks to charge your USB powered devices.



#### **DUAL PURPOSE POWER BANK +**

## SMALL RECHARGEABLE HAND WARMER

#### **FEATURES**

- · USB-C Rechargeable (cable included)
- · Warms to (140°F / 60°C)
- · 3 Modes
- · 10 Hour Run Time
- · Memory Recall
- · Smart Power Control
- · Power Bank
- · Battery / Charging Indicator



 EAN CODE
 ITEM
 OUTER
 INNER

 5060063229478
 THA-HND-0017-G
 12 PCS
 6 PCS



#### **DUAL PURPOSE POWER BANK +**

## LARGE RECHARGEABLE HAND WARMER

#### **FEATURES**

- · USB-C Rechargeable (cable included)
- · Warms to (140°F / 60°C)
- · 3 Modes
- · 17 Hour Run Time
- · Memory Recall
- · Smart Power Control
- · Power Bank
- · Battery / Charging Indicator

 EAN CODE
 ITEM
 OUTER
 INNER

 50600063229508
 THA-HND-0013-G
 12 PCS
 6 PCS



## RECHARGEABLE SEATPADS

Sit down, relax and enjoy the outdoors in comfort and warmth.

Your outdoor activities just got a lot more enjoyable with our Rechargeable Heated Seatpads. Comfortable enough for any season, our seatpads offer USB connectivity to keep your seat nice and warm in the cold weather.



#### **HEATED SEATPAD**

#### WITHOUT BATTERY

#### **FEATURES**

- · Rechargeable
- · Warms to (136°F / 58°C)
- · 3 Modes
- · Tough Nylon Construction
- · Heat-Retaining Insulation
- · Battery / Charging Indicator

#### ACCESSORIES

• USB Charging Cable

 EAN CODE
 ITEM
 OUTER
 INNER

 5060063229485
 THA-BOD-1000-G
 6 PCS
 6 PCS



#### RECHARGEABLE

#### **HEATED SEATPAD**

WITH BATTERY

#### **FEATURES**

- · Rechargeable
- · Warms to (136°F / 58°C)
- · 3 Modes
- · Tough Nylon Construction
- · Heat-Retaining Insulation
- · Battery / Charging Indicator

#### ACCESSORIES

- 10,000mAh Battery
- USB Charging Cable

 EAN CODE
 ITEM
 OUTER
 INNER

 5060063229553
 THA-BOD-0015-G
 6 PCS
 6 PCS

#### THA W/RECHARGEABLES / MERCHANDISING

## RECHARGEABLES OVERVIEW

**BESPOKE FLOOR DISPLAY** 



#### **FEATURES**

- ·12 x Heated Seat Pad (Excludes Power bank)
- ·12 x Large Hand Warmer + Power

ITEM: THA-DSP-0001-G EAN: 5060063229560





#### LARGE HAND WARMER + POWER BANK

#### **FEATURES**

- · 3 heat settings
- · USB-C rechargeable
- · Power bank
- · Warms to 140°F / 60°C
- · Memory Recall
- · Smart Power Control
- · Battery / charging indicator

ITEM: THA-HND-0013-G EAN: 5060063229508





## HEATED SEAT PAD (EXCLUDES POWERBANK)

#### **FEATURES**

- · 3 heat settings
- · Rechargeable
- $\cdot$  Warms to 136°F / 58°C
- · Tough nylon construction
- · Heat-retaining insulation
- $\cdot \, \text{Battery} \, / \, \text{charging indicator} \,$

ITEM: THA-BOD-1000-G EAN: 5060063229485







# CUSTOMIZE YOUR COMFORT

The industry leading THAW Gear app provides precision control over Bluetooth enabled THAW smart heating devices. With complete temperature control, battery status reporting, device warranty information, weather reports, and reminder notifications, you'll have no trouble staying warm in the cold. The lending feature even makes sharing your THAW smart devices with friends a breeze.

The THAW Gear app will be available soon on both the iOS App Store as well as the Google Play Store with THAW Bluetooth enabled smart devices hitting store shelves in 2022.





ONE APP FOR ALL >> YOUR WARMING NEEDS

- YOUR OWN PERSONAL >>
  THERMOSTAT
- SHARE THE WARMTH > WITH FRIENDS
- LOCALIZED WEATHER > FORECASTS







### BLUETOOTH® HEATED INSOLES

Staying warm has never been so easy.

Elegantly designed to operate and manage all of your THAW warming gear, our simple app interface enables you to set and adjust temperatures directly from your mobile device via Bluetooth connection. Available for Android and iOS platforms, the THAW app also monitors battery life, streams weather forecasts and allows you to share devices with friends.







# RECHARGEABLE HEATED INSOLES (S)

#### **FEATURES**

- · Rechargeable (dual-charging cable included)
- · Bluetooth Enabled
- · Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 5.5-7 / W: 6.5-8)
- · Recessed Charging Port





# RECHARGEABLE HEATED INSOLES (M)

#### **FEATURES**

- · Rechargeable (dual-charging cable included)
- · Bluetooth Enabled
- · Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 7.5-9 / W: 8.5-10)
- · Recessed Charging Port

EAN CODE ITEM OUTER INNER
5060063229522 THA-FOT-0016-G TBC TBC





# BLUETOOTH® HEATED INSOLES

Staying warm has never been so easy.

Elegantly designed to operate and manage all of your THAW warming gear, our simple app interface enables you to set and adjust temperatures directly from your mobile device via Bluetooth connection. Available for Android and iOS platforms, the THAW app also monitors battery life, streams weather forecasts and allows you to share devices with friends.







# RECHARGEABLE HEATED INSOLES (L)

#### **FEATURES**

- · Rechargeable (dual-charging cable included)
- · Bluetooth Enabled
- · Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 9.5-11 / W: 10.5-12)
- · Recessed Charging Port





# RECHARGEABLE HEATED INSOLES (XL)

#### **FEATURES**

- · Rechargeable (dual-charging cable included)
- · Bluetooth Enabled
- · Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 11.5-13 / W: 12.5-14)
- · Recessed Charging Port

EAN CODE	<u>ITEM</u>	OUTER	INNER
5060063229546	THA-FOT-1001-G	TBC	TBC



